

RESIDENTIAL LANDSCAPE DESIGN & CONSTRUCTION

\$1,395,000



This year-round, high quality residential landscape company was established in 1994. It specializes in design and construction services offered to owners of newly built homes, as well as existing homes. The owner has established a significant resource of subcontractors and offers lawn, irrigation, planting, hardscapes, decks, and many other services. It has fostered relationships with sales people of new home communities and receives a significant amount of work from these resources. Through its marketing efforts, the business also receives work orders from existing home owners. We feel this business would be an ideal acquisition for a marketing-oriented entrepreneur who would like to take the business to the next level.

BUSINESS ATTRIBUTES

- Creative business model
- Year-round revenue
- Easy to learn designing and process
- Scalable to other markets
- Low accounts receivable
- Recession resistant
- High margins
- No license needed

Corporate & History

- Established in 1994
- Subchapter S

Location & Facilities

- South Metro Denver area
- No warehouse needed
- Owner retiring

Customers

- Owners of newly built homes
- Existing home owners

Sales & Marketing

- Word-of-mouth
- New home communities
- Repeat customers

Services

- Lawns & artificial turf
- Hardscapes and decks
- Built-in grills & firepits
- Custom lighting
- Snow removal

Management & Staff

- 2 FT employees including owner
- 47 different subcontractors

FINANCIAL INFORMATION			ASSETS INCLUDED (Estimated)	
Year	Gross Sales	SDE	Furniture, Fixtures & Equipment	\$95,000
2015	\$1,995,203	\$300,620	Vehicles	\$45,000
2016	\$2,358,353	\$319,673	Inventory	N/A
2017	\$2,786,953	\$539,637		
2018	\$2,234,318	\$508,240	Total	\$140,000

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