

ELECTRICAL CONTRACTOR

\$375,000



This high-quality electrical contracting firm was established in 1998. It specializes in residential and commercial service work, remodels, and new construction. The autonomous crews follow standardized work procedures making it an easy business to manage. The company prides itself on core values that include integrity, excellence, and knowledge. They are known in the industry for timely responsiveness and quality workmanship. We think this business is an ideal acquisition candidate for an industry buyer, a licensed electrician, or a marketing-oriented entrepreneur.

BUSINESS ATTRIBUTES

- Consistent revenue
- Diversified services
- High margin business

- Documented procedures
- Autonomous crews
- Recession resistant

Corporate & History

- Established in 1998
- Subchapter S

Location & Facilities

- South Denver to CO Springs
- Business can operate out of a home office or small warehouse

Customers

- General contractors
- Homeowners
- Business owners
- Municipalities

Sales & Marketing

- Word-of-mouth
- Referrals
- Website
- Brochures

Services

- Residential remodels
- Residential service
- Commercial remodels
- Commercial service
- New construction

Management & Staff

- 6 employees, including 4 electricians and 2 owners

FINANCIAL INFORMATION			ASSETS INCLUDED (Estimated)	
Year	Gross Sales	SDE	Furniture, Fixtures & Equipment	\$30,000
2016	\$658,780	\$164,072	Vehicles	\$57,000
2017	\$792,039	\$191,547	Inventory	\$20,000
2018	\$697,001	\$102,246		
			Total	\$107,000

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